

# **BOOK OF LISTS** 2024

PUBLISHING: DECEMBER 27, 2024



### **About the Book of Lists**

The Book of Lists is a one-of-a-kind annual scorecard that C-level executives use to decide which local businesses and executives they should meet, buy from or sell to. Blue chip firms advertise in the book because our readers want to do business with leaders. The value of the Book of Lists to advertisers and readers remains relevant and stronger than ever. In fact, the Book of Lists is within arm's reach of most CEOs and it is something they refer to multiple times a month to make important decisions.

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### **Book of Lists by the Numbers**

- Over 28,500 readers
- 64% of users are top executives
- They use it 2.5 times each month
- They spend 16 minutes per month reading it
- 79% agree that the book provides information you can't get elsewhere
- 75% believe Book of Lists advertisers are industry leaders
- 70% say Book of Lists advertisers are more top of mind when a product/service is needed
- 65% of subscribers have bought products/services from companies that advertise in the Book of Lists
- 56% say the book helps determine a short list of companies to use or do business with

Source: 2021 ACBJ BOL Subscriber Study

### **Book of Lists Pricing**

Full-page   Position Guaranteed	\$7,490
Half-page   Position Guaranteed	\$4,590
Strip Ad	\$2,815
Book Sponsorship	
Chapter Sponsorship	
Gatefold	\$15,000
Roadblock	\$6,250
Building a better community	\$4,000



### **BOOK OF LISTS SPONSORSHIP**

The annual Book of Lists is a snapshot of the vitality of businesses in the Charlotte Region. Compiled weekly throughout the year, the Book of Lists includes over 80 lists across the spectrum of business and industry, delivering market information and key contacts like no other source.

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### **Sponsorship Benefits:**

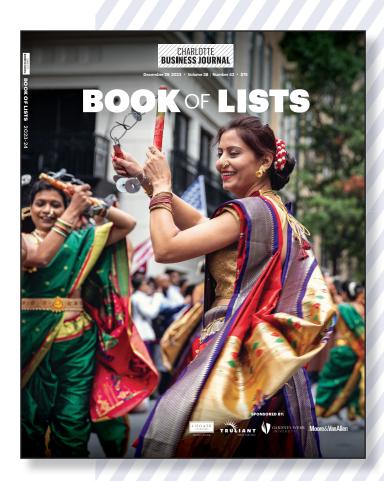
- 1. Branding Opportunities
- Category exclusivity in your primary area of business
- · Company logo on the cover as a sponsor of the Book of Lists
- Gatefold Inside front cover
- 2, 4-color strip ads to appear under lists of your choice
- 250-word introductory column about your company in the Book of Lists
- · Company logo will appear with other sponsors' logos in strip ads that run
- In weekly issues of the CBJ promoting the Book of Lists
- Throughout the Book of Lists
- First right of renewal for next year's publication

#### 2. Business Development

• Strategically target industry leaders – choose any industry lists from the Book. CBJ will email them a letter from your company and provide complimentary digital copy of the Book of Lists. That's 25 companies receiving a Book of Lists from you!

#### 3. Relationship Growth

- 25 copies of the Book of Lists for your own marketing purposes
- Electronic BOL containing powerful prospect data from the 2024-25 Book of Lists





### **Chapter Sponsor**

The annual Book of Lists is a snapshot of the vitality of businesses in Middle Tennessee. Compiled weekly throughout the year, the Book of Lists includes over 100 lists across the spectrum of business and industry, delivering market information and key contacts like no other source.

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### **Chapter Sponsorship Includes:**

- Full-page 4-color ad in the chapter
- A 4-color strip ad to appear under a list of your choice
- Company logo on the chapter front
- Company logo on the Table of Contents page by the chapter listing

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### **Book of Lists Chapters:**

- Accolades
- Advertising & Media
- Around the Region
- Carolinas Inc.
- Charlotte Home
- Commercial Real Estate (Sold)
- Construction & Design (Sold)
- Finance & Professional Consultants (Sold)
- Health Care & Nonprofits
- Personnel & Education
- Tourism & Hospitality





#### Table of contents

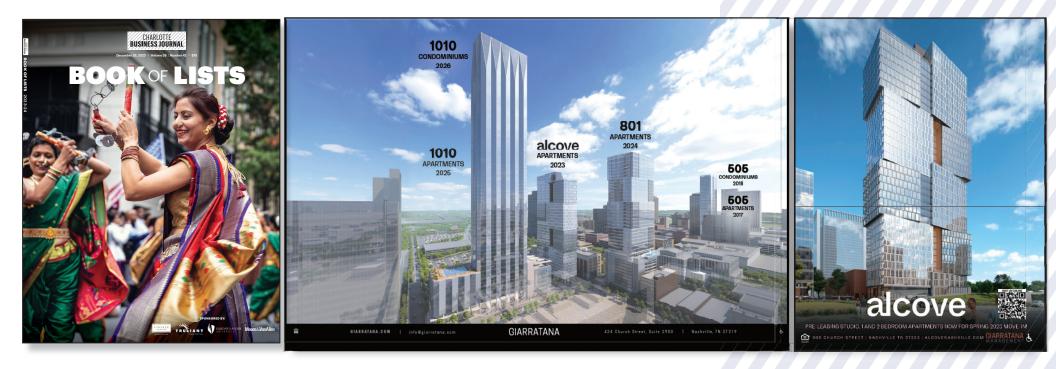
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Commercial Real Estate	Graduate schools of business	Assisted-IMng facilities	Recruiting firms
Highwoods.	Private schools	Health care law firms	Regional Economic
	Public high schools	Physician groups	Development
Commendial real estate deals	Public middle schools	Public health care companies	
Commercial real estate firms	Public schools, most-competitive	Women's health physician groups 106	Business advocacy groups
Coworking spaces	School districts	Nashville Inc.	Chambers of commerce
Industrial buildings	Entertainment & Leisure	Hastriction	Employers - Rutherford County
Office buildings -	Entertainment & Leisure	LBMC	Employers - Summer County
Brentwood Cool Springs	Athletes, highest-paid		Employers - Williamson County 186
Office buildings - Countown Nashville 20	Brewaries		Employers - Wilson County
Ore buildings - West End	Entertainment & performance versues 72	Employers	Municipalities
Property management firms	Golf courses	Manufacturing companies	and an end and an end and an end
	Herep growers	Mergers & acquisitions	Residential Real Estate
Construction	Radio stations	Minority-owned businesses	
	Restaurant groups	NOJ 100. Fastast-growing private	Montgage lenders
	Restaurants, upscale	companies	Residential builders
1 00	Finance	NBJ 100. Largest private companies	Residential real estate firms
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& RES RIS	Life insurance companies	Nonprofits	Office equipment, supply & furniture
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Education		Advertising agencies	Top of The List
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Colleges & universities	CSI Companies	Management consulting time	
	Companies	Public relations firms	Index of advertisers



### GATEFOLD

Take over the first pages of someone's reading experience with a bold, impactful gatefold. With the gatefold your brand advertisement will appear on the inside cover on heavy stock and open up to a two-page spread, totaling 3 complete pages of ad exposure following the cover. This is an exclusive, available to one advertiser.

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### ROADBLOCK

A roadblock allows you to dominate a list, making your company the only advertiser on the spread and creating a competitive advantage for your business.

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						615-846	ompiled by Carol Smith 5-4255, @NSHBIZsmith smith@bizjournals.com	2.1	
BANKS NKED BY DEPOSITS IN NASHVIL	LE (NOS. 1 THROUG	H 25) (Puh	lished Oc	t. 22. 2021)			Spons	Bank of Tennessee	
Name/Prior rank (*not ranked in 2020)/URL	Address/Phone	Deposits in Nashville MSA	Deposits in Tennessee	Market share - Nashville	Headquarters	Holding company	Top local executive	► CLOSER LOOK	
Pinnacle Bank ①	150 3rd Ave. 5, #900 Nashville, TN 37201	\$14.65 billion	\$20.51 billion	16.43%	Nashville	Pinnacle Financial Partners Inc.	Terry Turner, President/CEO		
2 Bank of America (2) bankofamerica.com	615-744-3700 222 2nd Ave. 5, #2440 Nashville, TN 37201 615-749-3377	\$14.63 billion	\$19.06 billion	16.41%	Charlotte, NC	Bank of America Corp.	Tyson Moore, Nashville Market President	\$89.2B	
3 Regions Bank ③ regions.com	150 4th Ave. N Nashville, TN 37219 615-748-2000	\$10.77 billion	\$24.49 billion	12.08%	Birmingham, AL	Regions Financial Corp.	Lee Blank, Middle Tennessee Market Executive	MSA, as of June 30, 2021	
Truist Bank (a)	401 Commerce St. Nashville, TN 37219 615-748-4000	\$8.21 billion	\$18.71 billion	9.21%	Charlotte, NC	Truist Financial Corp.	Cameron Wells, Greater Nashville Market President	10.1%	
5 First Horizon Bank (s) firsthorizon.com	511 Union St. Nashville, TN 37219 615-734-6000	\$6.39 billion	\$31.72 billion	7.17%	Memphis	First Horizon Corp.	Carol Yochem, Middle Tennessee President	the Nashville MSA between 2020 and 2021	
6 FirstBank (8) firstbankonline.com	211 Commerce St., #300 Nashville, TN 37201 615-313-0080	\$4.87 billion	\$9.36 billion	5.46%	Nashville	FB Financial Corp.	Chris Holmes, President/CEO	ABOUT THE LIST Information was obtained from the Federal Deposit	R
7 Fifth Third Bank ⑦ 53.com	424 Church St., #700 Nashville, TN 37219 615-687-3100	\$3.57 billion	\$3.68 billion	4.01%	Cincinnati	Fifth Third Bancorp	David Briggs, Regional President - Tennessee	Insurance Corp. Financial information is as of June 30, 2021. In case of ties, banks	D
U.S. Bank  asbank.com	333 Commerce St., #900 Nashville, TN 37201 615-251-0800	\$3.53 billion	\$5.02 billion	3.96%	Cincinnati	U.S. Bancorp	Ward Wilson, Regional President	are listed alphabetically. The Nashville MSA is defined as: Cannon,	B fc
9 Wilson Bank and Trust (a) wilsonbank.com	623 W. Main St. Lebanon, TN 37087 615-444-2265	\$2.89 billion	\$3.23 billion	3.24%	Lebanon	Wilson Bank Holding Co.	John McDearman, CEO	Cheatham, Davidson, Dickson, Hickman, Macon, Maury, Robertson,	IC
Reliant Bank <sup>1</sup> @ reliantbank.com	1736 Carothers Pkwy., #100 Brentwood, TN 37027 615-221-2020	\$2.02 billion	\$2.63 billion	2.27%	Brentwood	Reliant Bancorp Inc.	DeVan Ard Jr., Chairman/ CEO	Rutherford, Smith, Sumner, Trousdale, Williamson and Wilson counties.	tr
Wells Fargo Bank @ wellsfargo.com	230 4th Ave. N Nashville, TN 37219 615-880-4100	\$1.9 billion	\$2.63 billion	2.13%	Sioux Falls, SD	Wells Fargo & Co.	Michael Bash, Commercial Banking Market Executive	NEED A COPY OF THE LIST?	u
CapStar Bank (1) capstarbank.com	1201 Demonbreun St. Nashville, TN 37203 615-732-7422	\$1.86 billion	\$2.79 billion	2.08%	Nashville	CapStar Financial Holdings Inc.	Tim Schools, President/CEO	For information about obtaining reprints, web permissions	Dee Pa
First Farmers & Merchants Bank @ myfirstfarmers.com	816 S. Garden St. Columbia, TN 38401 931-388-3145	\$1.13 billion	\$1.7 billion	1.27%	Columbia, TN	First Farmers and Merchants Corp.	T. Randy Stevens, Chairman/ CEO	and commemorative plaques, call 800-927- 2363. More information	First Fo
Volunteer State Bank @ volstatebank.com	101 Hwy. 52 W Portland, TN 37148 615-325-9257	\$795.9 million	\$795.9 million	0.89%	Portland	Volunteer State Bancshares Inc.	Tony Gregory, President/ CED	can be found online at NashvilleBusinessJournal. com by clicking the Store	or the
City National Bank @ cnb.com	54 Music Sq. E, #100 Nashville, TN 37203 615+782+5600	\$728.73 million	\$728.73 million	0.82%	Los Angeles	Royal Bank of Canada	Lori Badgett Diane Pearson, SVPs	tab in the menu bar.	
6 Renasant Bank @ renasantbank.com	1820 West End Ave. Nashville, TN 37203 615-340-3000	\$713.32 million	\$1.7 billion	0.8%	Tupelo, MS	Renasant Corp.	Kent Vaught, East Tennessee President <sup>2</sup>	ON THE LIST? If you wish to be surveyed when The List is next	
Truxton Trust Co. @ truxtontrust.com	4525 Harding Pike, #300 Nashville, TN 37205 615-515-1700	\$710.85 million	\$710.85 million	0.8%	Nashville	Truxton Corp.	Tom Stumb, Chairman/CEO	updated, or if you wish to be considered for other Lists, email your contact information to Carol Smith	
B The Farmers Bank (6) thefarmersbank.net	120 Village Dr. Portland, TN 37148 615-325-2265	\$708.15 million	\$708.15 million	0.79%	Portland	First Farmers Bancshares Inc.	Tommy Whittaker, President/CEO	at csmith@bizjournals.com.	
Simmons Bank @ simmonsbank.com	1222 Demonbreun St., #105 Nashville, TN 37203 615-963-2220	\$695.46 million	\$2.77 billion	0.78%	Pine Bluff, AR	Simmons First National Corp.	Paul Craig, Nashville Market President		
ServisFirst Bank ® servisfirstbank.com	1600 West End Ave., #200 Nashville, TN 37203 615-921-3500	\$601.58 million	\$601.58 million	0.67%	Birmingham, AL	ServisFirst Bancshares Inc.	Bradford Viera, Regional CEO		
Synovus Bank @ synovus.com	1033 Demonbreun St. Nashville, TN 37203 615-271-2000	\$563.25 million	\$690.6 million	0.63%	Columbus, GA	Synovus Financial Corp.	Robert McNeilly III, Division CEO		
InsBank @ Insbank.com	2106 Crestmoor Rd. Nashville, TN 37215 615-515-2265	\$533.82 million	\$533.82 million	0.6%	Nashville	InsCorp Inc.	James Rieniets Jr., President/CEO		
Macon Bank and Trust Co. (a) maconbankandtrust.com	609 Red Boiling Springs Rd. Lafayette, TN 37083 615-666-2121	\$452.62 million	\$496.52 million	0.51%	Lafayette, TN	Macon Banctrust Inc.	Radford West, President/ CEO		
Citizens Bank of Lafayette @	400 Hwy. 52 Bypass W Lafayette, TN 37083 615-666-2195	\$415.18 million	\$929.2 million	0.47%	Lafayette, TN	Citizens Bancorp Investment Inc.	Pete Williston, Chairman/ CEO		
25 Studio Bank @	124 12th Ave. S, #400 Nashville, TN 37203 615-338-9998	\$411.86 million	\$411.86 million	0.46%	Nashville	N/A	Aaron Dorn, Chairman/ President/CEO		

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### Unstoppable starts here.

firsthorizon.com/unstoppable

The Hermitage Hotel once served as the backdrop for the suffrage movement. Today, Dee Patel creates a new legacy as the hotel's first female Managing Director, with First Horizon behind her every step of the way, Being a traillalgare means setting out a new path for others to follow, but you never have to walk it alone. Get banking that believes in the power of you. @2021 First Horizon Bank. Member FDIC.

### **DIGITAL LIST SPONSORSHIP**

Maximize reach and exposure by extending your brand message to a fixed position on the digital list.

### **DIGITAL LIST SPONSORSHIP INCLUDES**

- Tile ad (300 x 250) in a fixed position at the top of the list for a full year
- Recognition as sponsor at the top of the list
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0	NISSAN MANUFACTURING PLAN	963 Nissan Dr. Smyrna, TN 37167	4,700,000	100%	Nissan North America	1982	
0	AMAZON DISTRIBUTION CENTER	2349 E. Division St. Mt. Jullet, TN 37122	3.600.000	100%	Amazon.com Inc.	2021	
3	1431 VULTEE BLVD.	1431 Vultee Blvd. Nashville, TN 37217	2,178,493	100%	Tect Aerospace	1940	
4	BRIDGESTONE/FIRESTONE PLANT	1201 Bridgestone Pkwy. La Vergne, TN 37086	1,600,000	100%	Bridgestone Americas Inc.	1973	
6	NISSAN INTEGRATED LOGISTICS CENTER	200 Sam Griffin Rd. Smyrna, TN 37167	1,509,711	100%	Lexington Realty Trust	2017	
					Subscribe to Viev	w All Lists	
5	Subscribe to get all 25	Companies in thi		cribe to the I	Nashville Business Joe	rnal. \$4 Initial 4 week offer.	
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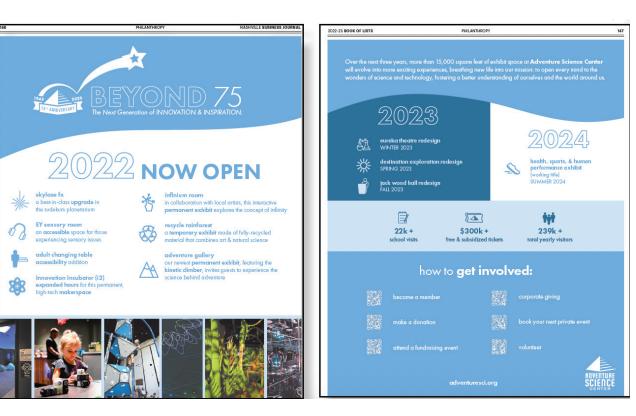


### **BUILDING A BETTER COMMUNITY**

Highlight your company's philanthropic efforts over the past year with a two-page spread in the Building a Better Community section within the Philanthropy Chapter.

### **Benefits include:**

- Two-page, full-color spread
- Information to emphasize in the ad:
  - Company name
  - Photos of employees in action
  - List of all employees involved in non-profit work
  - Two Paragraph summary
  - Awards & recognition



### **THE BUSINESS JOURNALS**

# **Thank You**

The Business Journals offers even more strategies to get your brand in front of our audience of important decision-makers.

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